

southern development bancorporation • 2003 annual report

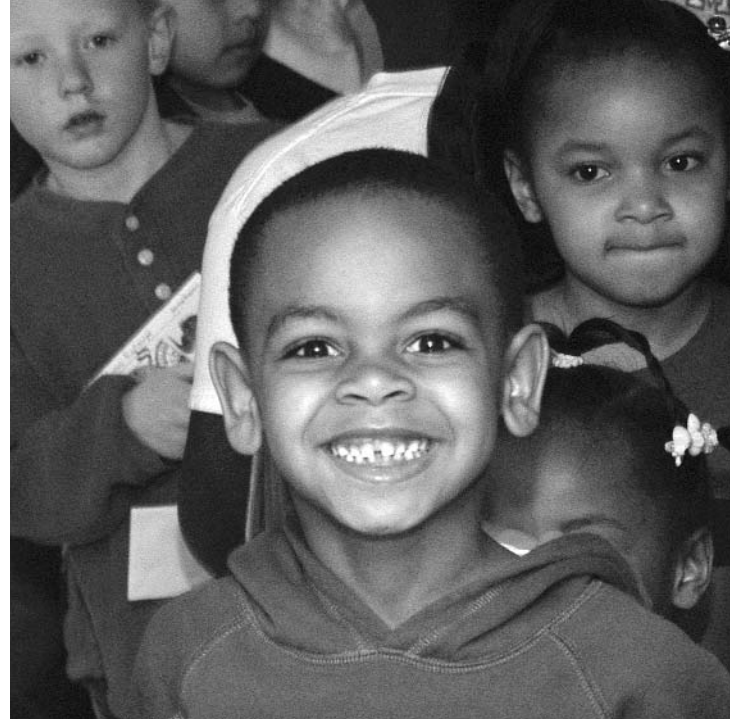


“EACH TIME A PERSON STANDS UP FOR AN IDEAL, OR ACTS TO IMPROVE THE LOT OF OTHERS, OR STRIKES OUT AGAINST INJUSTICE, HE SENDS FORTH A TINY RIPPLE OF HOPE, AND CROSSING EACH OTHER FROM A MILLION DIFFERENT CENTERS OF ENERGY AND DARING, THESE RIPPLES BUILD A CURRENT THAT CAN SWEEP DOWN THE MIGHTIEST WALLS OF OPPRESSION AND RESISTANCE.”

—Robert F. Kennedy

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*Sharrod Hearn is proud to make his weekly deposit into his school savings account.*

# President's Letter

Comprehensive community development by its nature demands community change—a transformation of ideas into an inclusive vision involving interrelation of the philanthropic purpose, fiscal responsibility of the business endeavor and real life complexities of human interaction at a grass roots level.

Comprehensive community development involves engagement in the areas of education, housing, economic activity, leadership development and health care. Each of these areas supports and is supported by the others.

Successful community development will always be clearly evident, self sustaining and expanding in nature and scope. At Southern Development Bancorporation, we are driven by a social mission and a desire to find innovative solutions to community problems. We believe in social activism, fiscal realism and the power of the ordinary citizen.

We are proud of our efforts in 2003 to initiate nationally innovative community development programs in the Arkansas and Mississippi Delta. These innovative programs coupled with \$91 million in development loan originations and \$3 million of investments in low income housing make Southern a unique development model—able to both design and promote development and then make it happen. We are equally proud of our financial performance, achieving a 58% increase in net income, during a period of general economic stagnation and a time when many development organizations struggled to survive.

Phillip N. Baldwin  
*President and Chief Executive Officer*



# Focus: Comprehensive Community Development

Comprehensive community development can best be represented by a series of linked circles highlighting major issues that influence the quality of life in any community. With a circle, there is no starting point and no ending point. All activities are interrelated and dependent on each other, with community development pulling economic development and economic development pushing community development in continuous motion for each circle in the linkage.

## How it works

Community development is fundamentally a local institution building process, requiring the emergence of community organizations with a broad and inclusive community vision, sufficient planning systems, financial capacity, and staff talent to manage long-term and multifaceted development processes.

## Community vision

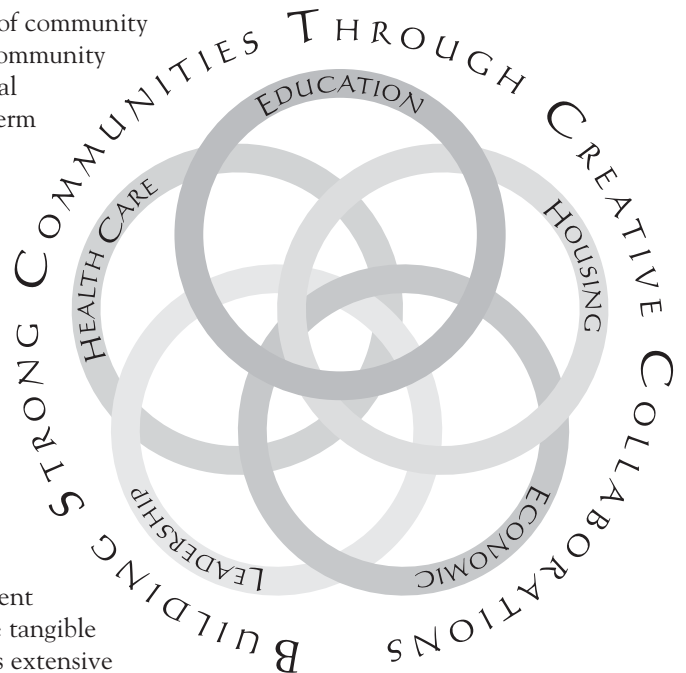
Initial processes of community development must include a vision of what the community can be. The community must believe in its vision and come together in a way where the vision is a core belief of all residents.

## Making it happen

The complexities of community development often result in a great deal of talk but little tangible action because community change requires extensive coordination and consensus building with collaborations between public, private, non-profit and civic organizations essential for sustained development.

## Local Steering Committees

At the heart of Southern's comprehensive community development strategy is the formation of local steering committees comprised of community organization leadership in business, education, health care, housing, non-profits and especially grass roots citizenry. Local steering committees promote the



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overall development activities and efforts and function as a focal point of community vision. The most important role of local steering committees is to facilitate comprehensive community strategic plans, enable other local organizations to succeed with their individual missions, and to do so as part of an overall community mission process.

## Partnerships

The ability of a community to achieve strategic vision depends on partnerships with private and public organizations that possess substantial financial and management capacity and which serve as resource organizations for local steering committees. Southern functions as such an organization and provides professional, technical and financial support and guidance.



*Representatives of the Phillips County Steering Committee meet to discuss local housing initiatives.*



# Focus: Education



Southern's education initiative spans some of our areas most crucial needs—from learning to save in childhood to education that helps people prepare for a career.

## Education Foundation

As part of its education initiative, Southern facilitated the formation of an Education Foundation in Phillips County, Arkansas designed to reestablish and involve the business community in public education. The Public Education Foundation of Phillips County includes the principals and superintendents of all five school districts in Phillips County and key business and community leaders.



The Public Education Foundation is leveraging local business support for public education in an effort to provide much needed resources to local schools and, in turn, provide appropriate educational skills needed by local businesses.

## Learning to Save

Many adults don't understand the most basic concepts of money and/or the value of saving for the long run. We believe it is vitally important that financial education and saving habits begin early.

In Arkadelphia, Arkansas, Elk Horn Bank sponsors the "Save for America" program

to help students learn the importance of saving for the future. Each week at four area elementary schools, students make deposits into their savings accounts.

In Helena, Arkansas, Good Faith Fund is participating in a national children's savings initiative called SEED accounts—Saving for Education, Entrepreneurship, and Downpayment.

Pre-school children ages 3 and 4 learn to save regularly for their college education with a special account that is seeded with an initial \$500 and a match of \$500. The account grows over time, built with deposits from the children, family and friends. Participants also receive a \$1 match for every \$1 saved.

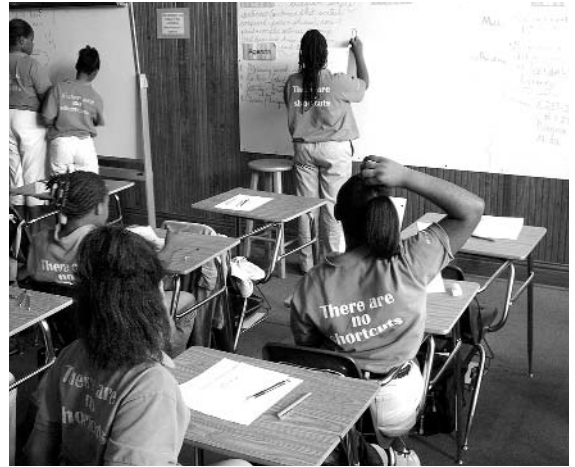
## Fundamental Change

The KIPP Delta College Preparatory School opened in 2002 in the old train depot on Cherry Street in Helena serving 65 fifth-graders. Last year, a new group of 60 fifth-graders joined the ranks. The school plans to add a fifth grade class every year until they operate grades 5-12.

*Elk Horn Bank has 1,399 school savings accounts that hold deposits worth \$249,112.72. The average weekly deposit is \$3.77.*

The academic achievements at KIPP in Helena have been striking. Last year, students tested in the 17th percentile in language scores on a standardized national exam taken at the start of the year. By the end of the year, the score rose to the 49th percentile. Student achievement in math increased 53% and reading increased 31% between the fall and spring.

Across the street stands the framework of their new 20,000 square foot, \$2.3 million school building which is scheduled to open in the fall of 2004. The new facility is being financed by Southern and will add 13 new classrooms to accommodate KIPP's growth from fifth to eighth-grade.



*KIPP Delta College Preparatory School is a public charter school and part of the nationally acclaimed Knowledge Is Power Program that gives educationally underserved kids an equal shot at college.*

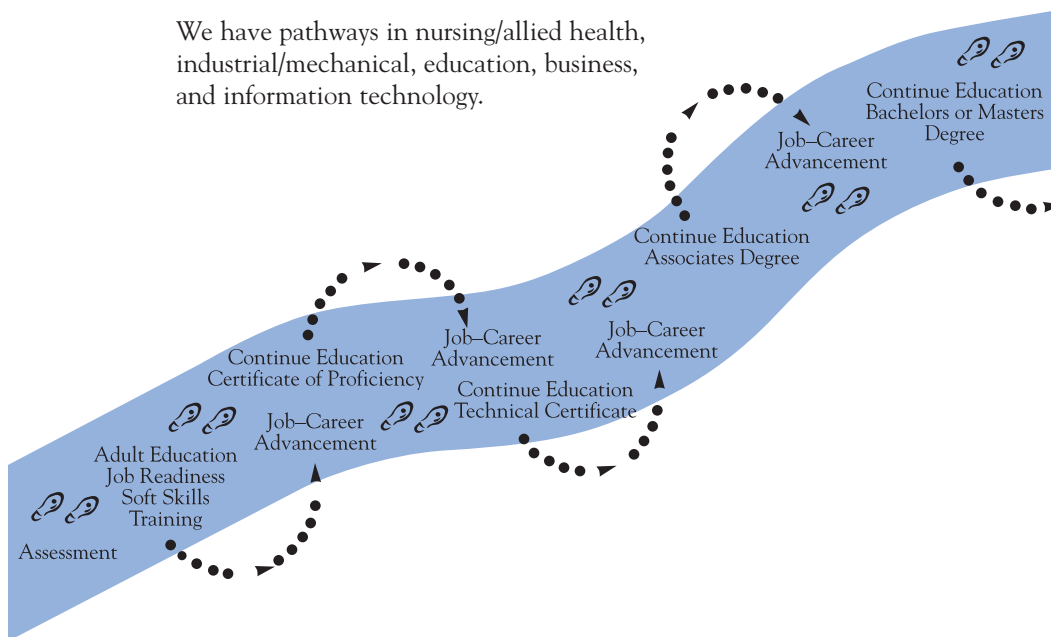
## Building Careers

Education is the core issue in a low-income adults' ability to find employment that is gratifying and pays enough to support a family.

Good Faith Fund's Industry Partners program uses a Career Pathway approach to help move low-income adults up the career ladder. Career Pathways is a series of connected educational programs that combine school and work and are designed so that an individual can enter at any point that meets his or her educational preparedness.

Each step of the pathway corresponds with specific jobs in the community so that upon completion of any step along the pathway, an individual can find employment or continue his or her education.

We have pathways in nursing/allied health, industrial/mechanical, education, business, and information technology.



# Focus: Community Infrastructure and Housing



One of Southern's housing initiative goals is to transition low-income renters into homeowners. Housing creates a ripple effect that goes far beyond the physical structure and can stabilize a community, stimulate business development and increase property values.

## Revitalizing Downtown

Downtown revitalization efforts in Drew, Mississippi and Helena, Arkansas are in full-swing and gaining momentum.

### Drew

Drew is revitalizing their downtown and Main Street through a streetscape project and renovations. With a \$33,000 grant from Delta Southern Bank and volunteer help, Drew renovated two vacant buildings in downtown to attract new business to the area.



*Main Street Drew before.*

The projects have achieved powerful results. Drew Furniture & Things recently opened in the newly renovated building and two more businesses have expressed an interest in opening stores in downtown Drew.

### Helena

Thanks to Arkansas Senators Blanche Lincoln and Mark Pryor, The Cherry Street Historic Preservation Project in Helena, Arkansas will receive \$500,000 in federal funds to repair the roofs of several historic buildings in downtown Helena. This investment is part of Helena's strategic plan to recruit new business to downtown.



*Using a \$44,000 donation from Southern, Drew is making Main Street more vibrant and pedestrian friendly through a streetscape project.*



*Helena is incorporating strategies for property cleanup and land reuse into their comprehensive community development plan. This is one of several abandoned industrial sites in the community.*

With assistance from Southern, Helena and West Helena applied to the Environmental Protection Agency (EPA) for a \$400,000 Brownfield Assessment Grant to assess, clean up, and leverage redevelopment of the community's abandoned industrial sites.

## Neighborhood Redevelopment

Run-down, dilapidated houses are found throughout the streets and neighborhoods in Helena. The reactivated Property Standards Committee will use part of a \$50,000 grant from Southern to demolish 25 houses in disrepair.



In conjunction with neighborhood redevelopment, Southern is working with Habitat for Humanity International in a partnership that would potentially involve as many as 1,000 volunteers to build 100 new homes in Phillips County within the next three years.

## The Path to Homeownership

Many low- and middle- income families live in sub-standard housing because quality, affordable housing is scarce in the Delta. Plus, they don't have the savings needed for a down-payment on a home and often have poor credit history, making them ineligible for a traditional mortgage. Southern is working to change this by putting people on the path to homeownership.



Good Faith Fund, Opportunity Lands and First National Bank are working to pull together all of the pieces to help low income families afford their own homes. These include economic skills classes, homebuyer education, credit counseling and repair, individual development accounts, down payment assistance, and mortgage subsidies.

*To reduce the number of vacant and unsightly buildings, Helena plans to demolish at least 25 sub-standard properties in 2004 and 2005 to improve the health, safety and beauty of the community and promote greater community pride.*

## Another New Homeowner

Lisa Willis is a single mom with 6 children and 2 grandchildren who works full-time. She never thought she could own her own home, until she heard about Good Faith Fund's Individual Development Account (IDA) program. She immediately began saving, and Good Faith Fund connected her with Dream Makers Housing Counseling Agency to repair her credit and pay off her outstanding debt. She also worked with the City of Pine Bluff to receive down payment and closing cost assistance, and qualified for her mortgage after 18 months of saving in the IDA program. She is now the proud homeowner of a 3-bedroom home.



*Sub-standard housing*



TO



*Quality, multi-family housing*



TO



*Homeownership*

*Lisa Willis saved with Good Faith Fund's Asset Builders program for 18 months and was able to buy her first home.*

# Focus: Leadership



Southern believes that a common trait of strong communities is effective local leadership. Strong local leadership ensures that community organizations work together to create positive change and provide overall vision and guidance that makes things happen.

The goal of Southern’s leadership initiative is to increase citizen involvement, promote interaction between community organizations and foster an environment that is open to new ideas, cooperation and civic pride.

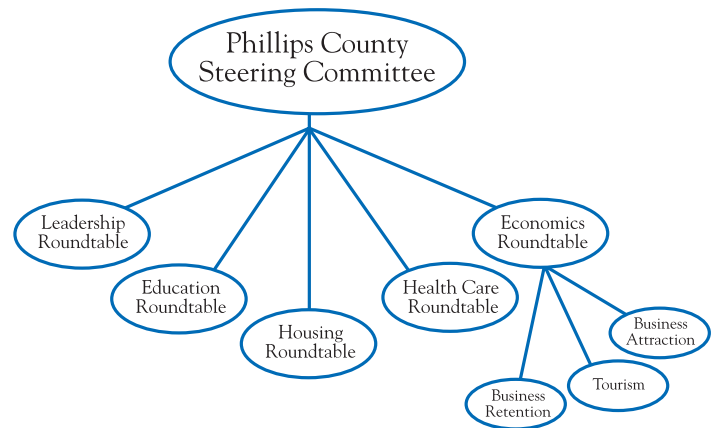
Southern is a catalyst for local leadership development. We believe that local leaders increase their leadership skills and capacity through actions—not talk. With this objective in mind, Southern creates an organizational structure within each of its local communities that strongly promotes action plans. The time for talk in the Delta is over—it’s time for action.

## Action in Phillips County and Helena, Arkansas

The Phillips County Roundtable Steering Committee was formed in December 2003 and is comprised of a broad cross section of Phillips County residents that include the business community, city and county governments, educational organizations, civic groups, nonprofit organizations, religious alliances, and community citizens. The purpose of the Round Table Steering Committee is to produce a comprehensive five year community development plan for Phillips County that addresses education, housing, economic development, leadership development and health care. The Committee meets monthly and is facilitated by an economic development consultant from outside the area.



*Dr. Robert Miller, Mayor of Helena (foreground) and Chris Allen (left) with Entergy discuss neighborhood revitalization issues with Geraldine Vaughn at the Phillips County Steering Committee.*



*The 40-member Phillips County Steering Committee is divided into smaller roundtables that will develop strategies for the leadership, education, housing, health care and economic initiatives.*

## Action in Sunflower County, Drew and Ruleville, Mississippi

For the first time in the history of Drew and Ruleville, the governments, civic groups and local leaders are working together to promote positive change in the region. The newly formed North Sunflower Economic Development Council and its nine-member board of directors includes leaders from both communities.

Through a partnership between Southern, Delta State University and the two local communities, a Strategic Community Development Plan was created. Six-month, 1-year, 2-year and 5-year reachable goals were set and already the Strategic Plan is producing results in Drew and Ruleville.

The Plan is focused on specific needs in the region like developing jobs and housing, improving infrastructure, identifying recreational and cultural opportunities, maintaining existing healthcare facilities, and addressing crime issues.

## Action in Sledge, Mississippi

Sledge is a very small Delta community and the potential for community development is limited. However, like larger communities in the area, the residents of Sledge formed a Steering Committee and worked with Southern's community development officers to create a five-year Strategic Community Development Plan to address the tough financial and development challenges it faces.



The Steering Committee developed short- and long-term objectives, measurable goals and an action plan to increase the property and sales tax base of Sledge. The goals include improving cleanliness of Sledge, improving Main Street facades, developing and growing small businesses, creating a Charley Pride attraction, and improving roads.

## Small Cities Technical Assistance

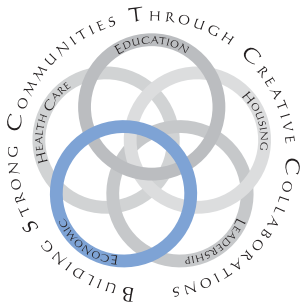
Sledge, Mississippi, is not alone in their struggle to deal with the double burden of a declining population and increasing infrastructure costs.

Sledge reached out to Southern for assistance in revitalizing their community. Southern asked its partner organization alt.Consulting to assist the town in implementing a cashflow management system, developing detailed budgets based on the shrinking tax base, and developing a growth strategy.

This was the start of our innovative Small Cities Technical Assistance Program. Today, this highly successful program is being offered to other communities across the Delta grappling with the same issues.

*Sledge's Steering Committee has developed a 5-year Strategic Community Development Plan and was the first community to participate in Southern's innovative Small Cities Technical Assistance program.*

# Focus: Economic Development



Southern's economic initiative focuses on business development, especially small business development, job creation, and downtown revitalization that makes communities more convenient and attractive places to live, work, and shop.

## Small Business

Small business has a tremendous impact on a community's economy. At Southern, we use our community banks as the cornerstone of economic development to keep capital flowing. Combined with our asset development program and small business assistance services, Southern is committed to reinvigorate the economy.



## From Loss to Profit

Darcy Densmore started a custom-made cabinet business, Triple D Cabinets, in 2002. After her first six months of business, Darcy's sales were growing, but her profits were not and she came to Good Faith Fund's Arkansas Women's Business Development Center (ARWBDC) for financial management help.

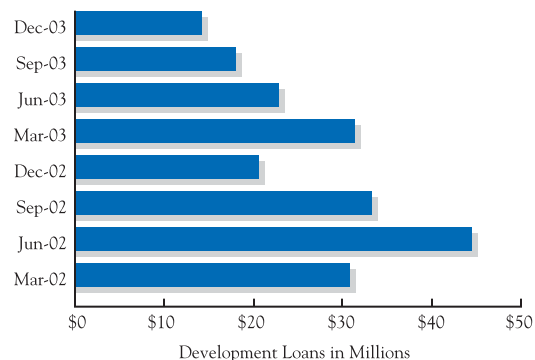
ARWBDC contracted with alt.Consulting to help Darcy incorporate a financial management system. ARWBDC also referred her to Good Faith Fund's Asset Builders program where she opened an Individual Development Account at First National Bank of Phillips County and started saving to expand her business. At the same time she completed Asset Builders' six-part economic skills training class.

In 2003, Darcy hired two part-time sub-contractors and increased her profit from \$-2,183 to \$12,817, and she's projecting her sales to grow about 16% next year.

*Darcy also completed Asset Builders' six-part economic skills training class that focused on goal setting, budgeting, credit management and using financial services wisely.*

## Supporting Business and Industry

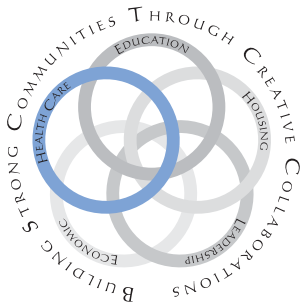
The Phillips County Chamber of Commerce has worked diligently to increase the scope of services the chamber offers by focusing on community and leadership development. All this work has resulted in a budget increase from \$30,000 per year to \$200,000 per year, which will make the Chamber a relevant player in economic development. The Chamber of Commerce recently hired a full-time executive director from Atlanta, Georgia who has extensive experience in economic and community development and is eager to link local businesses and other organizations together to work collectively for the common good of Phillips County.



*Through development lending, Southern creates stronger rural communities by stimulating affordable housing and creating jobs and economic opportunity.*



# Focus: Health Care



When it comes to health care, the Arkansas Delta region is one of the state's most underserved areas. Southern's health care initiative focuses on ways to address the shortage of health care professionals and the need for programs that improve disease prevention and promote healthier lifestyles.

## Industry Partners

Good Faith Fund's Industry Partners program is tackling the health care worker shortage crisis. Their health care career pathway prepares individuals for several different careers in the health care field. Depending on skill level and interest, students can enroll in programs to become nursing assistants, emergency medical technicians, paramedics, LPNs, RNs, respiratory therapists, or radiologic technicians. Upon completion, Good Faith Fund helps graduates find jobs, but also encourages continuing moving up the career ladder by enrolling in other programs along the pathway.



*Since 1997, 514 people have graduated from the nursing assistant training program. Eleven have moved up the career ladder by attaining degrees in Registered Nursing, Licensed Practical Nursing and Phlebotomy.*

## Rural Health Revolving Loan Program

In collaboration with the Arkansas Center for Health Improvement and through financial support from The Robert Wood Johnson Foundation's Southern Rural Access Program, Southern Financial Partners has provided nearly \$9 million in loans to improve access to health care in rural Arkansas. Healthcare providers used the funding for recruiting physicians, building new medical clinics, expanding medical practices, and increasing working capital.

## Delta Area Health Education Center

The Helena Health Foundation is working with Southern Financial Partners and USDA Rural Development to finance a new 23,000-square-foot Delta Arkansas Health Education Center (DAHEC) in Helena. The new facility will allow DAHEC to continue to educate health professionals, but also increase services in the areas of chronic illness prevention and education, and community wellness.



*The new Delta AHEC will meet the current demand for services and offer additional services to improve the health of area residents.*

## Southern Development Bancorporation, Inc.

# Consolidated Balance Sheets

	December 31,	
	2003	2002
<b>Assets</b>		
Cash and due from banks	\$ 18,092,165	\$ 15,324,766
Federal funds sold	1,775,000	5,810,000
Total cash and cash equivalents	19,867,165	21,134,766
Interest-bearing deposits in other banks	7,437,770	7,678,834
Investment securities	159,865,453	154,354,558
Loans:		
Commercial, financial and agricultural	62,542,765	73,156,011
Real estate	99,240,138	63,839,315
Installment	20,152,006	39,543,080
Total loans	181,934,909	176,538,406
Allowance for loan losses	(5,428,199)	(5,354,913)
Net loans	176,506,710	171,183,493
Premises and equipment, net	14,502,056	14,470,783
Rental real estate, net	2,364,821	2,561,029
Goodwill	9,941,292	9,958,411
Other assets	18,434,225	17,812,419
<b>Total Assets</b>	<b>\$408,919,492</b>	<b>\$399,154,293</b>
<b>Liabilities</b>		
Deposits:		
Non-interest bearing demand	\$ 62,599,430	\$ 45,105,760
Interest-bearing demand	98,559,381	95,354,858
Savings	28,914,246	26,799,582
Time deposits less than \$100,000	107,866,912	115,692,151
Time deposits greater than or equal to \$100,000	56,642,858	50,892,489
<b>Total deposits</b>	<b>354,582,827</b>	<b>333,844,840</b>
Federal funds purchased and securities sold under agreements to repurchase	1,500,000	2,695,000
Federal Home Loan Bank advances and other short-term borrowings	3,015,445	13,997,509
Subordinated debentures	17,437,000	17,437,000
Other liabilities	2,538,125	3,659,892
<b>Total liabilities</b>	<b>379,073,397</b>	<b>371,634,241</b>
<b>Stockholders' Equity</b>		
Common stock, \$1 par value; 500,000 shares authorized; shares issued and outstanding:		
Series A-1, 41,925 in 2003 and 2002	41,925	41,925
Series A-2, 42,990 in 2003 and 2002	42,990	42,990
Series A-3, 57,484 in 2003 and 2002	57,484	57,484
Series A-5, 9,091 in 2003 and 2002	9,091	9,091
Capital surplus	20,879,401	20,879,401
Retained earnings	7,776,142	5,088,991
Accumulated other comprehensive income	1,039,062	1,400,170
<b>Total stockholders' equity</b>	<b>29,846,095</b>	<b>27,520,052</b>
<b>Total Liabilities and Stockholders' Equity</b>	<b>\$408,919,492</b>	<b>\$399,154,293</b>

# Southern Development Bancorporation, Inc.

## Consolidated Statements of Income

	Years Ended December 31,		
	2003	2002	2001
<b>Interest income</b>			
Loans, including fees	\$13,783,018	\$14,246,791	\$15,449,122
Investment securities:			
Taxable	4,179,959	4,142,638	3,122,238
Tax exempt	949,193	570,444	321,486
Federal funds sold and other	380,799	515,534	884,491
Total interest income	<u>19,292,969</u>	<u>19,475,407</u>	<u>19,777,337</u>
<b>Interest expense</b>			
Deposits	5,124,324	6,050,032	8,699,302
Subordinated debentures	726,995	558,715	34,010
Other	264,044	292,361	912,129
Total interest expense	<u>6,115,363</u>	<u>6,901,108</u>	<u>9,645,441</u>
Net interest income	13,177,606	12,574,299	10,131,896
Provision for loan losses	953,198	2,258,976	3,561,686
Net interest income after provision for loan losses	<u>12,224,408</u>	<u>10,315,323</u>	<u>6,570,210</u>
<b>Other income</b>			
Service charges on deposit accounts	3,647,513	3,100,211	2,492,695
Net investment securities gains	32,390	552,726	3,126
Fees, commissions and other	3,086,720	2,481,847	3,621,687
	<u>6,766,623</u>	<u>6,134,784</u>	<u>6,117,508</u>
<b>Other expense</b>			
Salaries and employee benefits	7,658,253	7,798,944	6,396,598
Net occupancy and equipment expense	1,841,587	1,975,691	1,725,493
Other	5,820,089	4,327,188	4,335,092
	<u>15,319,929</u>	<u>14,101,823</u>	<u>12,457,183</u>
Income before income taxes	3,671,102	2,348,284	230,535
Income tax expense (benefit)	661,290	443,755	(102,767)
<b>Net income</b>	<u><u>\$3,009,812</u></u>	<u><u>\$1,904,529</u></u>	<u><u>\$ 333,302</u></u>

# Governing Board & Senior Officers

Walter Smiley  
*Chairman of the Board*  
Southern Development Bancorporation  
President  
Smiley Investment Company

Phillip N. Baldwin  
*President and Chief Executive Officer*  
Southern Development Bancorporation

Herman Davenport  
*President and Chief Executive Officer*  
Davenport Group

John Edwards  
*Attorney*

LaVerne Feaster  
*Retired Educator and Administrator*

Dr. Robert Fisher  
*President, Belmont University*

James Harrington  
*President*  
Harrington Construction

Lawson Holladay  
*Attorney*

Dr. Glendell Jones, Jr.  
*Assistant to the President for Diversity Initiatives*  
Arkansas State University

Dr. Jacquelyn McCray  
*Dean*  
University of Arkansas at Pine Bluff

Brian Miller  
*Attorney*

Walter Patterson  
*Senior Vice President*  
Affiliated Computer Services

Rodney Slater  
*Attorney*

David Solomon  
*Attorney*

Dorothy Stuck  
*Retired Civic Leader and Businesswoman*

Sherman Tate  
*Chairman of the Board*  
Southern Financial Partners  
Vice President  
Alltel

## Senior Officers

Phillip N. Baldwin  
*President and Chief Executive Officer*  
Southern Development Bancorporation

James E. Boyd  
*President and Chief Executive Officer*  
First National Bank of Phillips County

Angela M. Duran  
*Executive Director*  
Good Faith Fund

Sandra L. Linn  
*Senior Vice President and Chief Financial Officer*  
Southern Development Bancorporation

Rene Pace  
*Vice President*  
Opportunity Lands Corporation and  
Southern Community Development Corporation

George D. Purcell  
*President and Chief Executive Officer*  
Delta Southern Bank

William G. Wright  
*President and Chief Executive Officer*  
Elk Horn Bank & Trust



# Our Supporters

*None of what we do would be possible without grant, lending and investment support. Southern Development Bancorporation gratefully acknowledges the individuals and institutions that have supported our community development efforts over the years.*

Alltel Corporation  
Annie E. Casey Foundation  
Arkansas Department of Human Services  
Arkansas Development Finance Authority  
Arkansas Area Health Education Centers  
Catholic Campaign for Human Development  
Catholic Health Initiatives  
Charles A. Frueauff Foundation  
Charles Stewart Mott Foundation  
CHRISTUS Health  
City of Clarendon, Arkansas  
Clark County Community Foundation  
Corporation for Enterprise Development  
The David and Lucille Packard Foundation  
Delta Area Health Education Center  
Entergy Charitable Foundation  
Enterprise Corporation of the Delta  
The F. B. Heron Foundation  
Federal Home Loan Bank of Dallas  
The Flora Family Foundation  
The Ford Foundation  
Foundation for the Mid-South  
The Hitachi Foundation  
Isle of Capri Corporation  
The John D. and Catherine T. MacArthur Foundation  
Mary Reynolds Babcock Foundation  
Ms. Foundation for Women  
National Community Capital Association  
National Community Investment Fund  
National Governors Association  
National Rural Funders Collaborative  
National Network of Sector Partners  
Public Welfare Foundation  
Robert Wood Johnson Foundation  
SE Arkansas Workforce Investment Board  
The Sisters of St. Joseph

Smiley Investment Company  
United States Department of Agriculture  
Intermediary Relending Programs and Rural Business Enterprise Grant  
United States Department of Health and Human Services  
United States Department of Housing and Urban Development  
United States Department of Labor  
United States Department of Rural Development  
United States Small Business Administration

United States Treasury Department  
Community Development Financial Institution Fund  
W.K. Kellogg Foundation  
Walton Family Foundation  
William Randolph Hearst Foundations  
Winthrop Rockefeller Foundation

# Our Shareholders

*Southern Development Bancorporation is proud to have been funded by a generous group of foundations, corporations and individuals who believe in our mission. They invested in an idea of bringing economic opportunity to those that needed it most, without the expectation of any monetary return.*

Alltel Corporation  
Aman & Company  
Arkansas Best Corporation  
Arkansas Capital Corporation  
Arkansas Community Foundation  
Arkansas Electric Cooperatives  
Arthur White  
Calmeadow Foundation, Canada  
Charles Stewart Mott Foundation  
Dominican Sisters of Springfield, IL  
Fannie Mae  
Fred Darragh Estate  
Hampshire College  
Henry Morgan Estate  
International Paper Company  
James Harrington  
Jean T. Gordon  
John D. & Catherine T. MacArthur Foundation

Levi Strauss Foundation  
Metropolitan Life Foundation  
National Community Investment Fund  
Reliant Energy  
Robert B. Lifton Trust  
Southern Financial Partners  
Stephens Group, Inc.  
Union Planters Bank  
United Church Board of Homeland Ministries  
United States Treasury Department  
CDFI Fund  
Walton Family Foundation  
Weyerhaeuser Company  
Winrock International  
Winthrop Rockefeller Foundation

# Community Depositors

Adorers of the Blood of Christ  
Arthur S. Lloyd  
Ben & Jerry's Foundation, Inc.  
Ben & Jerry's Homemade, Inc.  
Calvert Social Investment Foundation  
Calvert Social Investment Fund  
Catherine Gibson  
Central Conference of American Rabbis  
Charles Schwab & Co., Inc.  
CHRISTUS Health  
Congregation of the Sisters of Charity  
Conscience & Military Tax Campaign  
Domini Social Bond Fund  
Dominican Sisters of Springfield, IL  
E & H Stowell Trust  
Episcopal Diocese of North Michigan  
F.B. Heron Foundation  
Fleet National Bank as Custodian  
Frances Dean Allan  
Friedman Family Foundation  
Funding Exchange Endowment  
Gail J. Kirkland  
Home Missioners of America  
Jane Shapiro  
Joshua Wallman  
Laurie T. Dewey  
Loretto Literary & Benevolent Institution  
Mae Buck  
MMA Community Development Investments, Inc.  
Nazareth Literary & Benevolent Institution  
Needmor Fund  
Physicians for Social Responsibility  
Rabbinical Pension Plan Trust  
Rebecca Liebman  
School Sisters of Notre Dame  
School Sisters of Notre Dame of Dallas  
Seton Enablement Fund  
Sinsinawa Dominicans, Inc.  
Sister of St. Francis of Philadelphia  
Sisters of Mercy of St. Louis Regional Community  
Sisters of St. Francis of Peace  
Sisters of St. Francis of Tiffin, Ohio  
Sisters of St. Joseph in California  
Sisters of the Holy Cross  
Sisters of the Order of St. Benedict  
Sisters of the Sorrowful Mother  
Society of the Divine Word  
St. Scholastica Monastery  
S.W. Dittenhofer III

Tanis Walters  
Tides Foundation  
Union of American Hebrew Congregations  
Unitarian Universalist Association  
U.S. Trust Social Balanced Fund  
Walden Social Balance Fund  
War Resisters League Inc.



*First National Bank of Phillips County donated the abandoned Otasco building on Cherry Street in Helena to Habitat for Humanity. Habitat is refurbishing the building to use for their local chapter office.*

# Offices and Locations



**Southern Development Bancorporation**  
605 Main Street, Suite 202  
Arkadelphia, AR 71923  
870.246.3945  
[www.southerndevelopmentbancorp.com](http://www.southerndevelopmentbancorp.com)

**Delta Southern Bank**  
P.O. Box 99  
117 W. Floyce Street  
Ruleville, MS 38771  
662.756.4343  
[www.deltasouthernbank.com](http://www.deltasouthernbank.com)

**Elk Horn Bank & Trust**  
P.O. Box 248  
601 Main Street  
Arkadelphia, AR 71923  
870.246.5811  
[www.ehbt.com](http://www.ehbt.com)

**First National Bank of Phillips County**  
P.O. Box 160  
425 Plaza Street  
Helena, AR 72342  
870.816.1111  
[www.fnbpc.com](http://www.fnbpc.com)

**Good Faith Fund**  
2304 West 29th Avenue  
Pine Bluff, AR 71603  
870.535.6233  
[www.goodfaithfund.org](http://www.goodfaithfund.org)

**Opportunity Lands Corporation**  
708 Clinton Street, Suite 105  
Arkadelphia, AR 71923  
870.246.4731  
[www.southerncdc.org](http://www.southerncdc.org)

**Southern Community Development Corporation**  
708 Clinton Street, Suite 105  
Arkadelphia, AR 71923  
870.246.4731  
[www.southerncdc.org](http://www.southerncdc.org)

**Southern Financial Partners**  
605 Main Street, Suite 203  
Arkadelphia, AR 71923  
870.246.9739  
[www.southernfinancialpartners.org](http://www.southernfinancialpartners.org)



*It doesn't matter if it's 25 cents or \$10, our children's savings programs in Arkadelphia and Helena encourage kids to save.*



605 Main Street, Suite 202  
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