

DISCLAIMER: This material in this presentation has been prepared by Southern Bancorp, Inc. (“SBI” or “the Company”) to engage with and inform its current shareholders about the activities of the Company. This presentation includes general background and summary information about SBI’s past, present and potential future activities. Nothing herein shall be construed as a representation or warranty by SBI or any other party. The information, including financial information, contained herein may not be interpreted as binding or guaranteed with respect to past, present or future results or operations. This information is given in summary form and does not purport to be complete. Information in this presentation, including financial information, should not be considered as advice or a recommendation to investors or potential investors in relation to holding, purchasing or selling securities or other financial products. This document does not represent and should not be interpreted to include, an offer of securities of any kind.

This presentation may contain forward looking statements including statements regarding our intent, belief or current expectations with respect to SBI’s businesses and operations, market conditions, results of operation and financial condition, capital adequacy, specific provisions and risk management practices. Readers are cautioned not to rely on these forward looking statements. As SBI is not a publicly traded company, it is neither required to nor does it undertake any obligation to publicly release the result of any revisions to these forward looking statements to reflect events or circumstances after the date hereof that reflect the occurrence of unanticipated events. Any forecasts and hypothetical examples used herein are subject to uncertainty and contingencies outside SBI’s control. Further, past performance is not a reliable indication of future performance.



Q2 2020
Shareholder Engagement Call
July 16, 2020

Profits Through Purpose

Executive Leadership on This Call



Darrin Williams
CEO

Southern Bancorp, Inc. Southern Bancorp, Inc.



Chris Wewers
CFO

Southern Bancorp
Community Partners



Karama Neal
President

Southern Bancorp
Community Partners

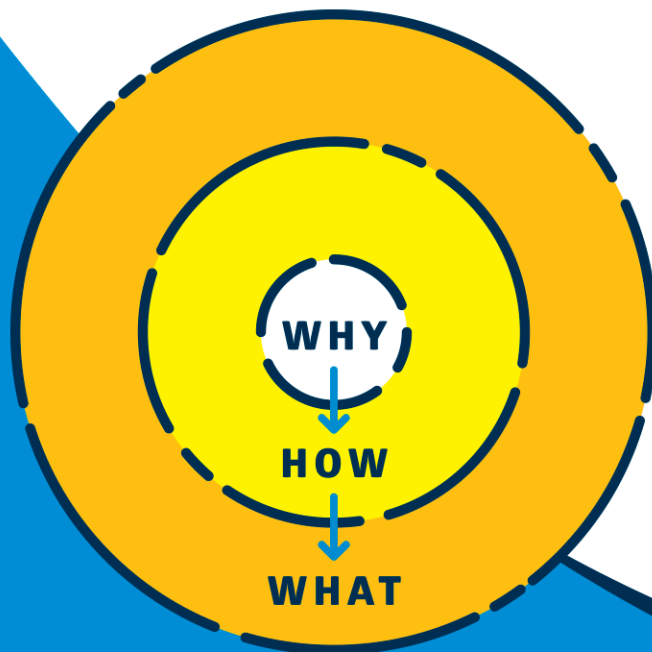


John Olaimy
President and CEO

Southern Bancorp Bank

We are Wealth Builders for Everyone.

THE GOLDEN CIRCLE



WHY

We believe that wealth building isn't just for the wealthy. We were founded to **INVEST** in rural towns, under-capitalized communities, and people's dreams. We are wealth builders for everyone.

HOW

We combine the strength of a billion dollar bank with the flexibility of a non-profit financial education and development company to **EMPOWER** our customers and communities.

WHAT

Southern Bancorp is a bank...and so much more. We offer financial products and services that improve financial health and **TRANSFORM** lives.

2020 Annual Shareholder Meeting

The following board members were reappointed:



Donna Gambrell
SBCP Chair
SBB Director



Mike Myers
Audit Committee
Capital Allocation Committee



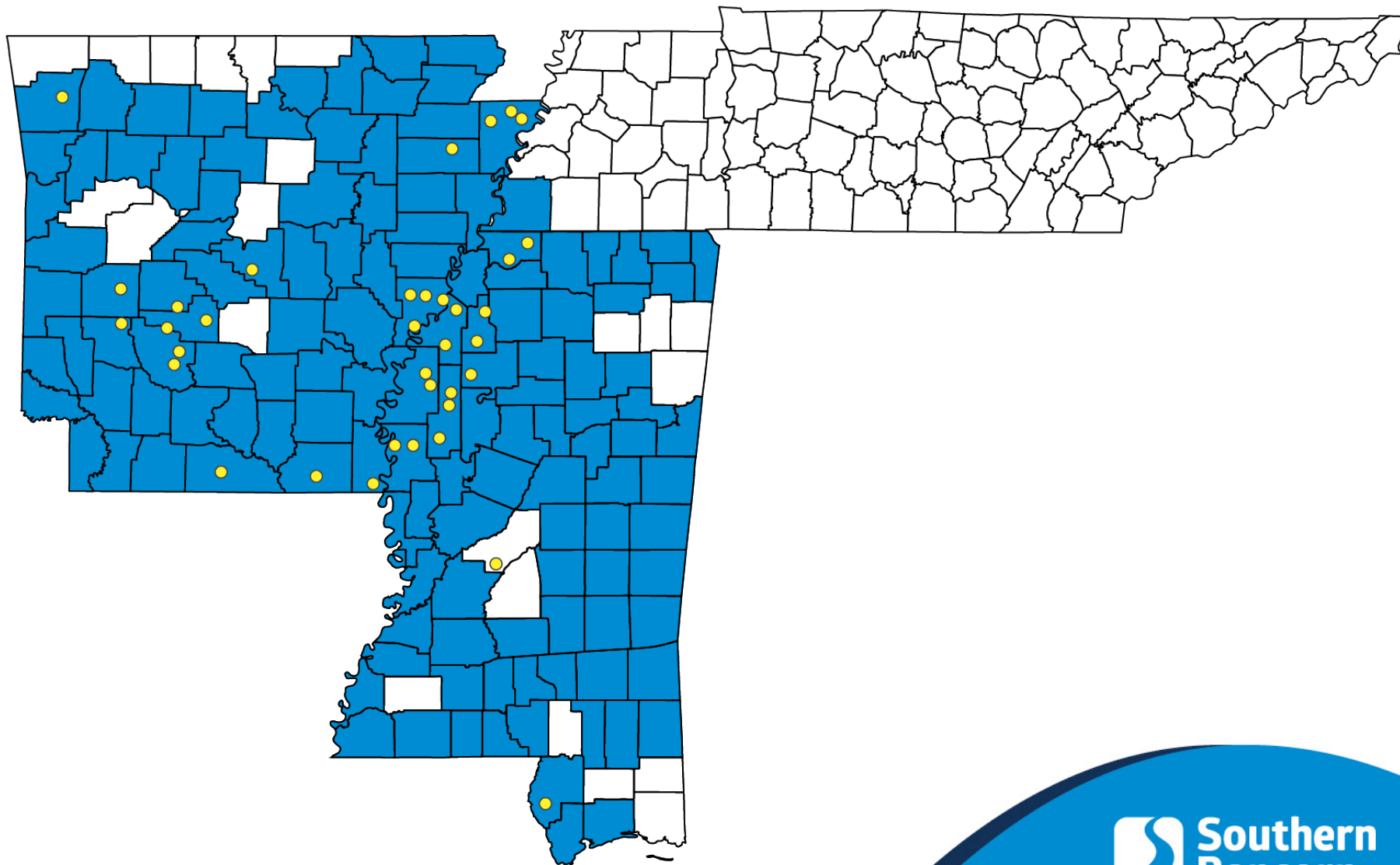
Diane Tatum
Compensation Committee, Chair
Governance Committee

Providing Access to Credit in CDFI Targeted Underserved Communities

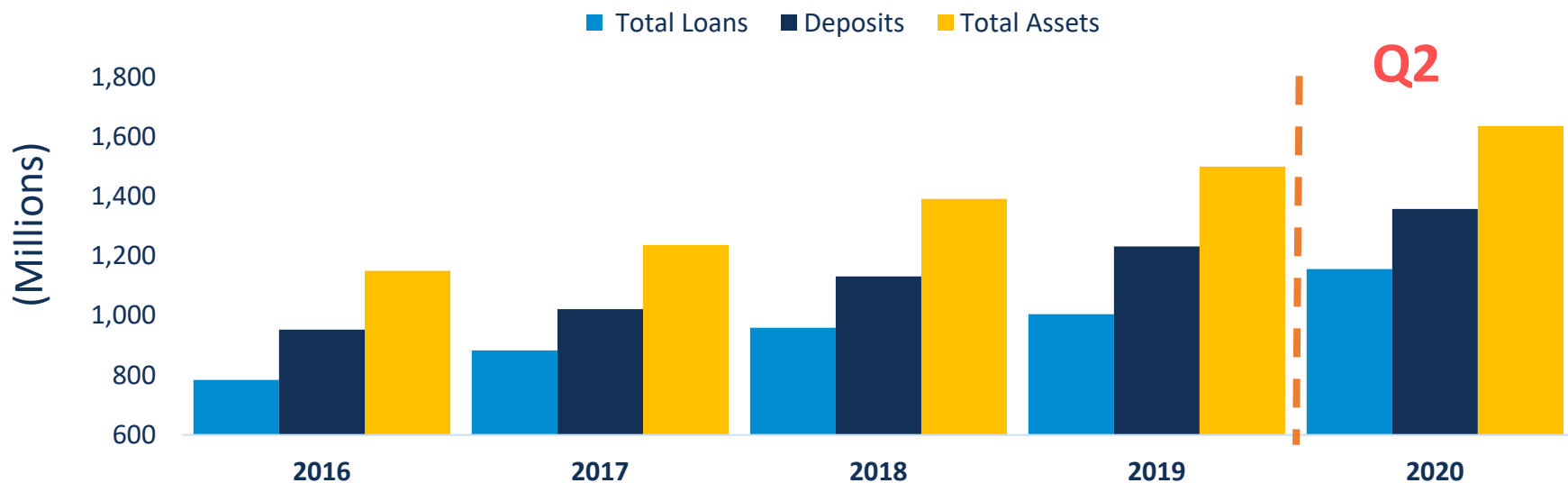
SBB	Q1 YTD	Q2 YTD*
% of loans (#) in CDFI tracts	68.6%	95.8%
% of loans (\$) in CDFI tracts	65.9%	88.4%
Loans originated (#)	1,349	3,796
Loan originations (\$ millions)	\$150	\$386
% of loans under \$10,000	41.9%	37.3%
# of loans under \$1,000	118	206

*Southern Bancorp modified its CDFI Target Market in May 2020

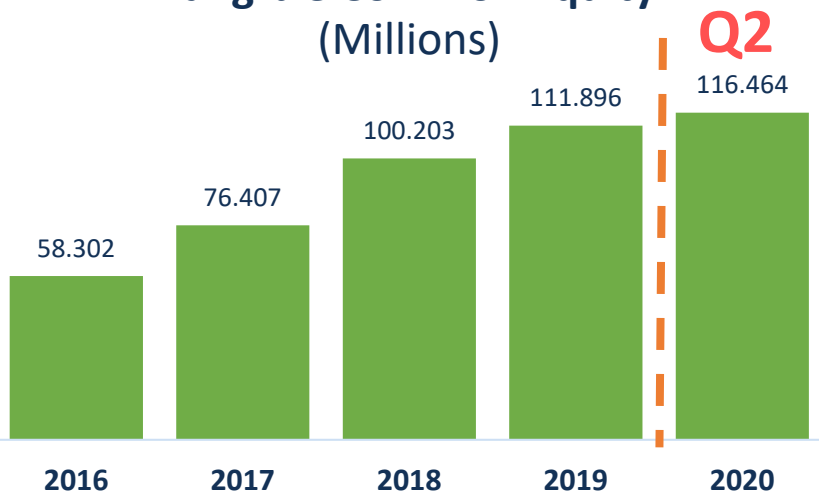
New *Modified* CDFI Target Markets



Financial Highlights



Tangible Common Equity (Millions)



Book Value



Q2 Financial Highlights YOY – Balance Sheet (000's)

	2019	2020
Cash & Investments	\$283,310	\$356,497
Net Loans	\$1,006,162	\$1,138,750
Fixed Assets	\$40,581	\$39,280
Intangibles	\$37,402	\$37,337
Other Assets	\$57,259	\$64,229
TOTAL ASSETS	\$1,424,714	\$1,636,093
Deposits	\$1,156,505	\$1,358,226
Other Borrowings	\$103,526	\$103,933
Other Liabilities	\$10,166	\$13,299
Shareholder's Equity	\$154,517	\$160,635
TOTAL LIABILITIES & EQUITY	\$1,424,714	\$1,636,093

Q2 Financial Highlights YOY – Income Statement (000's)

	2019	2020
Interest Income	\$28,855	\$33,057
Interest Expense	(\$5,444)	(\$5,143)
Net Interest Revenue	\$23,411	\$27,914
PLLL	(\$2,480)	(\$3,100)
Non Interest Income	\$6,091	\$5,005
Non Interest Expense	(\$20,433)	(\$22,623)
Income Before Taxes	\$6,589	\$7,196
Taxes	(\$1,075)	(\$1,650)
Net Income	\$5,514	\$5,546

How to be an Anti-Racist Bank

How to Be an Anti-Racist Bank



OSCAR PERRY ABELLO JULY 2, 2020



Keith Williams and Michael Howard of MMK Trucking, Greenville, Miss., are customers of and received a Paycheck Protection Program through Southern Bancorp. (Photo courtesy Southern Bancorp)



Intentionally Serving EVERYONE

- Racial equity was part of our founders' intent
- 55% of branches are in majority minority census tracts
- Board diversity a priority



*Glendell Jones, Jr.
Chair of Southern
Bancorp, Inc.*



*Sherman Tate
Chair of Southern
Bancorp Bank*



*Donna Gambrell
Chair of Southern Bancorp
Community Partners*

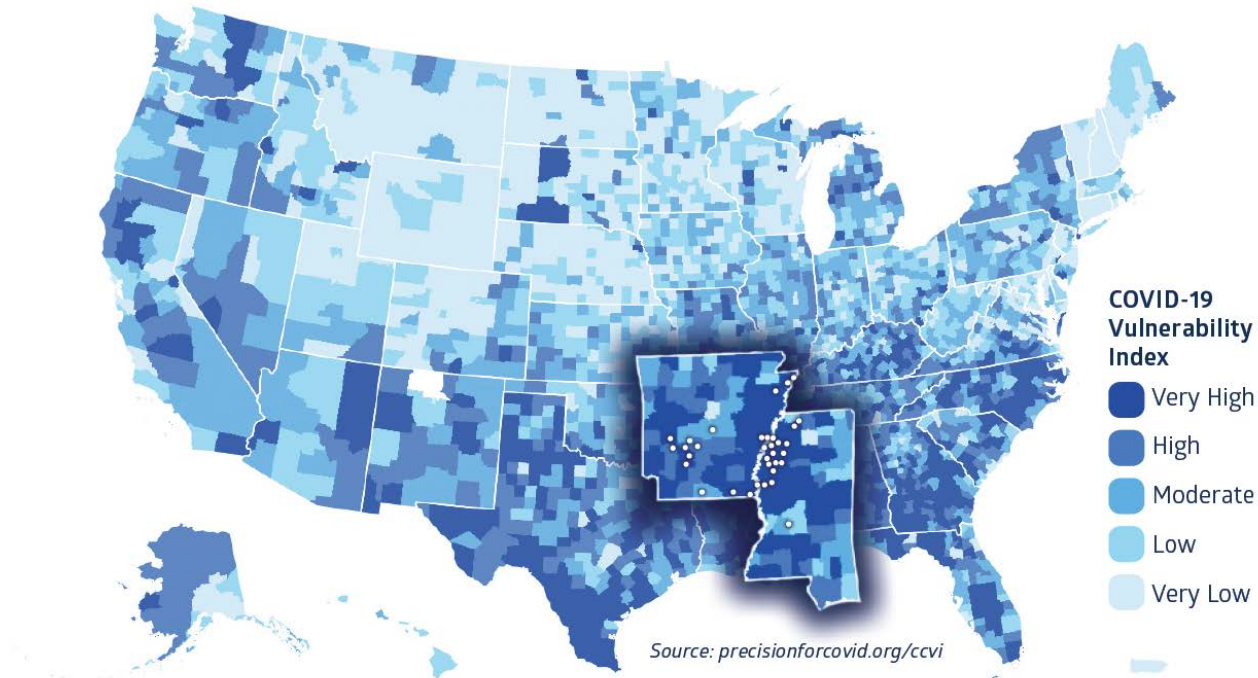
- Diversity, Equity, and Inclusion Committee

Business Continuity Grants

SBCP is offering Business Continuity Grants to small businesses in select counties that have not received SBA pandemic-related funding.

- Of the 19 counties with Southern branches, nine have a CCVI score of more than 0.9; thirteen have a score of more than 0.8.
- Quitman County, MS is the 8th most vulnerable county in the US.

THE COVID-19 COMMUNITY VULNERABILITY INDEX MAP



Business Continuity Grants

“Applying for assistance during this pandemic has been challenging. I am very thankful for the opportunity to apply for this grant.” - BCG recipient

62 Business Continuity Grants representing 197 jobs June 1 – July 10, 2020	
Race	Gender
African American – 58%	Female – 55%
Asian American – 2%	Male – 40%
European American – 18%	Did not choose to identify – 5%
Did not choose to identify – 23%	

n=62. Percentages may not add to 100% due to rounding. At least 81% of recipients are women or people of color. All are rural. [15% of PPP loans (\$) were made in rural areas.]

Select business types include:

- Agritourism
- Auto sales
- Bakery
- Car detailing
- Cleaning service
- Cosmetic sales
- Funeral home
- Insurance agency
- Mechanic
- Pest control service
- Produce sales
- Restaurant
- Salon
- Screen printing
- Tanning salon
- Trucking

SBA Paycheck Protection Program (PPP) Update

Nationwide PPP numbers:

- 4,913,151 loans processed
- \$517,494,070,564 dollar volume of processed loans
- \$105,328 average loan size

Arkansas and Mississippi PPP numbers:

- 88,514 loans processed
- \$6,462,548,433 dollar volume of processed loans
- \$73,011 average loan size

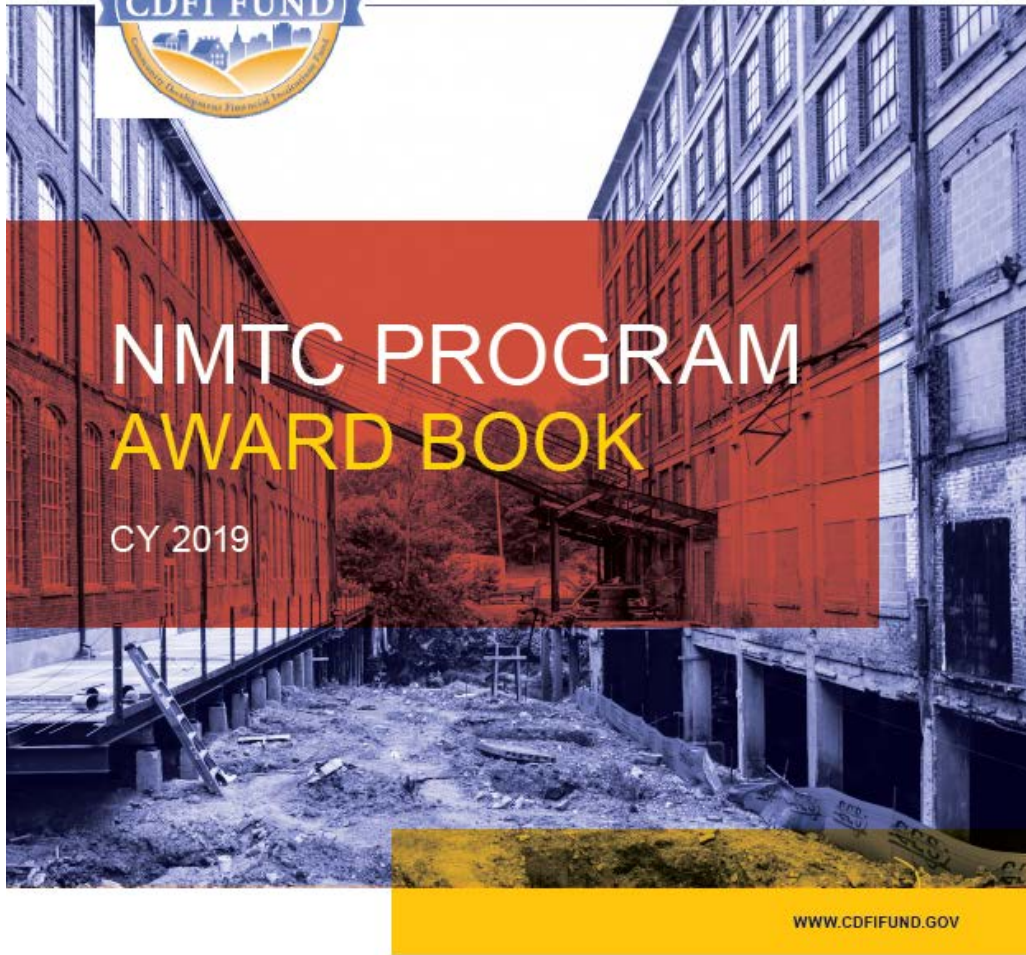
Southern PPP numbers:

- 1,279 loans processed
- \$111,707,565 dollar volume of processed loans
- \$4,986,100 largest loan
- \$200 smallest loan
- \$87,339 average loan size
- 15,185 jobs supported

Asset Quality as of June 30, 2020

- Total Loans - \$1,153,502,000
- Allowance for Loan and Lease Losses – 1.41%
- Past Due Loans – 0.74%
- Past Due Loans Excluding Non-accrual Loans – 0.19%
- Other Factors Contributing to Asset Quality
 - Enhanced Unemployment Benefits
 - Stimulus Checks
 - PPP Loans
 - COVID 19 Loan Payment Deferrals

Southern Bancorp Receives a NMTC Allocation of \$50 Million



2019 Annual Report



2019 ANNUAL REPORT



Q & A

SAVE THE DATE:

Q3 2020 Shareholder Engagement Call

Thursday, October 15, 2020

9:30 am CST



BankSouthern.com

SouthernPartners.org

southernbancorp



@southernbancorp



southern



company/southern-bancorp

